



VISION NETWORK – PROMOTIONS ANNEXURE TO THE PRICE BOOK (Version 12)

This is version 12 of the Promotions Annexure to the Price Book published by Vision Network Pty Limited (**Vision Network**). This document describes the various promotions offered by Vision Network for the Price Book including the terms and conditions on which such promotions are made available to you.

This document should be read in conjunction with the Price Book and the Wholesale Service Agreement.

Vision Network reserves the right to amend this document from time to time, including by adding additional promotions.

The effective date of this Promotions Annexure is 24 July 2025.

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The active Promotions are:

1. NNI RSP Connect Promotion 1 March 2023 – 30 September 2025
2. Spectrum Freedom Plan Free Install Promotion 1 March 2023 – 27 July 2025
3. Spectrum Never Connected Promotion 1 June 2025 – 31 July 2025
4. Spectrum Go-Fast 50Mbps Promotion 24 June 2024 – 30 September 2025
5. HFC NTU Promotion 24 July 2025 – 30 September 2025
6. Spectrum Newly Connected Premises Promotion 1 August 2025 – 31 August 2025

This Promotions Annexure to the Price Book supersedes the Promotion Annexure released on 1 June 2025.



PROMOTIONS

1. NNI RSP Connect Promotion

Overview

The Network to Network (**NNI**) RSP Connect Promotion (**NNI RSP Connect Promotion**) is a new incentive program for Vision Network's new and existing wholesale customers.

For new customers joining Vision Network, the NNI RSP Connect Promotion allows them to connect their first 1Gbps or 10Gbps NNI at any or all of Vision Network's Point of Interconnect (**POI**) locations with no up-front cost, and waives the monthly recurring charge for such POIs from 1 March 2023 to 30 September 2025.

However, existing wholesale customers of Vision Network may also take up this offer by connecting their first eligible NNI at a POI location where they are not already connected as at 1 March 2023. This allows Vision Network's existing wholesale customers the opportunity to provide new product types they may have otherwise not provided including our FTTB, FTTN and HFC products in locations where they may have previously not been connected to.

Eligibility criteria apply to the NNI RSP Connect Promotion. Please see details in the terms and conditions below.

Promotion Terms

- a) The NNI RSP Connect promotion is available to new and existing wholesale customers of Vision Network who have executed a Wholesale Service Agreement with Vision Network.
- b) The NNI RSP Connect promotion is available from 1 March 2023 until 30 September 2025. During this period, Vision Network's wholesale customers who take up this promotion will (subject to meeting eligibility criteria) receive a 100% discount on the NNI setup fee (1Gbps or 10Gbps only) for the first NNI at each of Vision Network's POI locations ordered and delivered in 2023. The promotion will not apply to any NNI orders placed before 30 September 2025.
- c) The promotion will only apply to 1Gbps and 10Gbps NNI orders.
- d) As part of the NNI RSP Connect Promotion, the first NNI ordered by Vision Network's wholesale customers at a POI location will (subject to meeting eligibility criteria) also receive a 100% discount on the monthly recurring charge from the delivered date of the NNI until 30



September 2025. From 1 October 2025 onwards the regular monthly charge for NNIs as set out in the Vision Network Price Book will apply.

- e) Vision Network's wholesale customers are required to connect and maintain a minimum of 10 Local Access Line Services per each 1 Gbps POI or a minimum of 30 Local Access Line services per each 10 Gbps NNI within six months of the NNI connection date to receive the benefit of the NNI RSP Connect Promotion. If the minimum number of Local Access Line services are not connected and maintained in this period for any NNI ordered under the promotion, Vision Network reserves the right to charge the regular NNI setup fee and monthly charge for that NNI.
- f) The NNI RSP Connect Promotion applies only to the first NNI either 1Gbps or 10Gbps ordered at a given POI location. In other words, the promotion will not apply where a wholesale customer has an existing NNI in place or to any NNI upgrades or subsequent orders, which will be charged at Vision Network's standard rates as set out in Vision Network's Price Book.
- g) Vision Network's wholesale customers may choose the NNI location and product types they wish to offer at each POI location at their discretion.
- h) Vision Network reserves the right to limit the number of NNIs ordered under the promotion per POI location and in total across Vision Network's national footprint in its sole discretion, and preference will be given on a first come, first served basis.
- i) Vision Network will use its best endeavors to provide an acknowledgement and confirmation of order receipt and eligibility of the order for the NNI RSP Connect promotion within 1 week of a customer ordering an NNI connection during the promotion period.
- j) All existing terms and conditions of the Vision Network Wholesale Service Agreement and Vision Network Service Description apply to any NNIs ordered under the NNI RSP Connect Promotion.
- k) Vision Network's wholesale customers must source their own back-haul connectivity delivered to a Vision Network NNI, along with any necessary terminating equipment on the customer side to interface with the Vision Network NNI.
- l) Service delivery times for NNI connections during the campaign may vary. Vision Network will fulfil orders on a first-come, first-served basis. Vision Network will use all endeavors to deliver NNI connectivity as soon as practicable. Customers will be notified of indicative installation dates by the Vision Network customer on-boarding team.

2. Spectrum Freedom Plan Free Installation Promotion

Note: Vision Network has shortened the end date of this promotion from 30 September 2025 to 27 July 2025. From 28 July 2025, under Price Book 5.0, the standard Install Fee has been reduced from \$99.00 to \$0.00 and therefore the free installation promotion is no longer required and RSPs will automatically receive \$0 installation on Spectrum Freedom Plans and Spectrum Super Freedom Plans.

Overview

The Spectrum Freedom Plan Free Installation Promotion is a new promotion for Vision Network's new and existing wholesale customers. To encourage uptake of its services, Vision Network is waiving the one-off installation fee (typically \$99.00) on all new local access line services activated on the following plans on and from 1 May 2023 until 27 July 2025:

FTTB and FTTH Spectrum Freedom Plans

- L2 FTTB/FTTH Spectrum Data 25Mbps/5Mbps
- L2 FTTB/FTTH Spectrum Data & Voice 25Mbps/5Mbps
- L2 FTTB/FTTH Spectrum Data 50Mbps/20Mbps
- L2 FTTB/FTTH Spectrum Data & Voice 50Mbps/20Mbps
- L2 FTTB/FTTH Spectrum Data 100Mbps/40Mbps
- L2 FTTB/FTTH Spectrum Data & Voice 100Mbps/40Mbps

FTTB G.Fast Spectrum Super Freedom Plans

- L2 G.Fast Spectrum Data 250Mbps/50Mbps
- L2 G.Fast Spectrum Data Max/50Mbps

FTTN Spectrum Freedom Plans

- L2 FTTN Spectrum Data 25Mbps/5Mbps
- L2 FTTN Spectrum Data 50Mbps/20Mbps
- L2 FTTN Spectrum Data 100Mbps/40Mbps
- L2 FTTN G.Fast Spectrum Data Max/100Mbps



HFC Layer 2 Spectrum Freedom Plans

- L2 HFC Spectrum Data 25Mbps/5Mbps
- L2 HFC Spectrum Data 50Mbps/20Mbps
- L2 HFC Spectrum Data 100Mbps/40Mbps
- L2 HFC Spectrum Data 250Mbps/50Mbps
- L2 HFC Spectrum Data Max/50Mbps

HFC Layer 3 Spectrum Freedom Plans

- L3 HFC Spectrum Data 25Mbps/5Mbps
- L3 HFC Spectrum Data 50Mbps/20Mbps
- L3 HFC Spectrum Data 100Mbps/40Mbps
- L3 HFC Spectrum Data 250Mbps/50Mbps
- L3 HFC Spectrum Data Max/50Mbps

Promotion Terms

- a) The Spectrum Freedom Plan Free Installation Promotion is available to all wholesale customers of Vision Network who have executed a Wholesale Service Agreement with Vision Network.
- b) The Spectrum Freedom Plan Free Installation Promotion is available from 1 May 2023 until 27 July 2025. During this period, wholesale customers of Vision Network who activate any local access line on an eligible plan will not be required to pay the \$99.00 installation fee.
- c) This promotion relates to the installation fee only. Other relevant fees and charges incurred with respect to a service installation (such as NTU fee, missed appointment fee) apply.
- d) This promotion only applies for services that are activated during the campaign period, meaning a service ordered on 27 July 2025 but activated on 28 July 2025 would not be eligible to receive the benefit of this promotion.
- e) This promotion may be used in conjunction with other offers within this Promotions Annexure (except any offers which are specified as exclusive), as updated from time to time.

3. Spectrum Never Connected Promotion

Overview

The Spectrum Never Connected Promotion is a new promotion for Vision Network's new and existing wholesale customers which offers a credit for new premises to the Vision Network on eligible plans.

The following plans are eligible for a one-off Activation Credit of \$500.00:

- FTTB/FTTH, FTTN or HFC (L2 & L3) Spectrum Freedom Plan (Data) – 100Mbps/40Mbps
- FTTB/FTTH Spectrum Freedom Plan (Data & Voice) – 100Mbps/40Mbps

G.Fast Spectrum Super Freedom Plan

- L2 G.Fast Spectrum Data 250Mbps/50Mbps

FTTN Spectrum Freedom Plans

- L2 FTTN G.Fast Spectrum Data 250Mbps/50Mbps

HFC Layer 2 Spectrum Freedom Plans

- L2 HFC Spectrum Data 250Mbps/50Mbps

HFC Layer 3 Spectrum Freedom Plans

- L3 HFC Spectrum Data 250Mbps/50Mbps

G.Fast Spectrum Super Freedom Plan

- L2 G.Fast Spectrum Data Max/50Mbps

FTTN Spectrum Freedom Plans

- L2 FTTN G.Fast Spectrum Data Max/100Mbps



HFC Layer 2 Spectrum Freedom Plans

- L2 HFC Spectrum Data Max/50Mbps

HFC Layer 3 Spectrum Freedom Plans

- L3 HFC Spectrum Data Max/50Mbps

Promotion Terms

- a) The Spectrum Never Connected Promotion is available to all wholesale customers of Vision Network who have executed both a Wholesale Service Agreement and a Non-Disclosure Agreement that governs the use of information provided in the list of eligible premises with Vision Network.
- b) The Spectrum Never Connected Promotion is subject to the availability of the technology and infrastructure to deliver the eligible plans at the intended location. Information about location eligibility is available in the building list / coverage footprint published by Vision Network.

Eligibility criteria

- c) The one-off Activation Credit available under this promotion will only be applied to eligible plans, being the plans listed above. The following additional criteria must also be met for the Activation Credit to be applied to an eligible plan:
 - i. the plan must be ordered by Vision Network's wholesale customer and activated prior to the end of the promotion period being 31 July 2025. A plan will not be eligible for the one-off Activation Credit if it was ordered and/or activated prior to the date that the Non-Disclosure Agreement referred to in paragraph (a) has been properly executed;
 - ii. the plan must be for a newly connected premise on Vision Network, being a premise that has not been connected to the Vision Network in the 12 months' prior to when the plan was ordered and which is detailed on a list of eligible premises issued by Vision Network. Vision Network will update and re-issue the list of eligible premises periodically throughout the promotion period and each version of the list of eligible premises issued by Vision Network will supersede any and all previous versions.
 - iii. The Activation Credit is provided by Vision Network on the basis that the premise remains connected to an eligible plan on the Vision network for a period of 12 months from its connection.
 - iv. If during this 12 month period a plan for which a one-off Activation Credit was provided is changed to a plan which is ineligible to receive the one-off Activation Credit, or the premise is disconnected from the Vision network, Vision Network reserves the right to cancel any remaining portion of the Activation Credit and may charge the wholesale customer a pro-rata amount of the Activation



Credit for the remaining portion of the 12 month period.¹

- v. Vision Network will periodically undertake a reconciliation of the premises for which a wholesale customer has received a one-off Activation Credit under this promotion. If Vision Network identifies that a premise is ineligible to receive a one-off Activation Credit, and that credit has already been provided to the wholesale customer, Vision Network will cancel the Activation Credit and require reimbursement by the wholesale customer of the total amount of the Activation Credit. Vision Network will undertake any reconciliation under this clause within 6 months of the date that the relevant credit was provided to the wholesale customer.

General terms

- d) For completeness, this promotion does not apply to:
 - i. any Spectrum Freedom Plans that are not listed above;
 - ii. any services activated before the promotion period began on 1 June 2025;
 - iii. any services activated before the Non-Disclosure Agreement referred to in paragraph (a) has been properly executed; and
 - iv. any plans which are not provided to a newly connected premise determined in accordance with the terms of this promotion.
- e) Vision Network is not required to back-date the Activation Credit for any reason.
- f) Vision Network's wholesale customers have discretion whether or not to pass on part, all or none of the promotional benefit to its end users.
- g) This promotion is exclusive and may not be used in conjunction with other offers within this Promotions Annexure, as amended from time to time.

¹ For example, if a wholesale customer claims the \$500 one-off Activation Credit on the HFC Layer 2 Spectrum Freedom Plan - L2 HFC Spectrum Data 100Mbps/40Mbps, and cancelled this plan after eight months, $\frac{8}{12}$ of the Activation Credit is payable to Vision Network, being \$166.67. Vision Network will apply this against the next invoice issued to the customer.

4. Spectrum Go-Fast 50Mbps Promotion

Overview

The Spectrum Go-Fast 50Mbps is a new promotion for Vision Network's new and existing wholesale customers which offers a credit for the 50Mbps/20Mbps Spectrum Freedom Plans.

The following plans are eligible for a one-off Activation Credit of \$100.00:

- FTTB/FTTH, FTTN or HFC (L2 & L3) Spectrum Freedom Plan (Data) – 50Mbps/20Mbps
- FTTB/FTTH Spectrum Freedom Plan (Data & Voice) – 50Mbps/20Mbps

Promotion Terms

- h) The Spectrum Go-Fast 50Mbps Promotion is available to all wholesale customers of Vision Network who have executed a Wholesale Service Agreement with Vision Network.
- i) The Spectrum Go-Fast 50Mbps Promotion is subject to the availability of the technology and infrastructure to deliver the eligible plans at the intended location. Information about location eligibility is available in the building list / coverage footprint published by Vision Network.

Eligibility criteria

- j) The one-off Activation Credit available under this promotion will only be applied to eligible plans, being the plans listed above. The following additional criteria must also be met for the Activation Credit to be applied to an eligible plan:
 - i. the plan must be ordered by Vision Network's wholesale customer and activated during the promotion period of 24 June 2024 to 30 September 2025;
 - ii. the plan must be for a newly connected end user on Vision Network, being an end user that was not receiving a service from the wholesale customer (or a related body corporate of the wholesale customer, as defined in the *Corporations Act 2001 (Cth)*, who also acquires wholesale services from Vision Network) immediately prior to when the plan was ordered.
 - iii. The Activation Credit is provided by Vision Network on the basis that the wholesale customer acquires the relevant service for a period of 12 months from its activation.
 - iv. If during this 12 month period a plan for which a one-off Activation Credit was provided is changed to a plan which is ineligible to



receive the one-off Activation Credit, or the service is cancelled by the wholesale customer, Vision Network reserves the right to cancel any remaining portion of the Activation Credit and may charge the wholesale customer a pro-rata amount of the Activation Credit for the remaining portion of the 12 month period.²

General terms

- k) The Activation Credit may not be reset during the 12 months following the activation of a plan due to a plan change. This means a wholesale customer of Vision Network may only receive the Activation Credit once following the activation date of a relevant plan.
- l) For completeness, this promotion does not apply to:
 - i. any Spectrum Freedom Plans that are not listed above;
 - ii. any services activated before the promotion period began on 24 June 2024;
 - iii. any existing services which are not eligible to participate in this promotion which are upgraded to eligible plans; and
 - iv. any plans which are not provided to a newly connected end user, i.e. Plans provided to a wholesale customer's end user who transfers between related bodies corporate, business units or brands of the wholesale customer.
- m) Vision Network is not required to back-date the Activation Credit for any reason.
- n) Vision Network's wholesale customers have discretion whether or not to pass on part, all or none of the promotional benefit to its end users.
- o) This promotion may be used in conjunction with other offers within this Promotions Annexure (except any offers which are specified as exclusive), as updated from time to time.

5. HFC NTU Promotion

Overview

The HFC NTU Promotion is a new promotion for Vision Network's new and existing wholesale customers. To encourage uptake of its services, Vision Network is waiving the one-off HFC NTU Layer 3 fee (typically \$50.00) on all new local access line services activated on the following plans on and from 24 July 2025 until 30 September 2025:

HFC Layer 3 Spectrum Freedom Plans

- L3 HFC Spectrum Data 25Mbps/5Mbps
- L3 HFC Spectrum Data 50Mbps/20Mbps
- L3 HFC Spectrum Data 100Mbps/40Mbps
- L3 HFC Spectrum Data 250Mbps/50Mbps
- L3 HFC Spectrum Data Max/50Mbps

Promotion Terms

- f) The HFC NTU Promotion is available to all wholesale customers of Vision Network who have executed a Wholesale Service Agreement with Vision Network.
- g) The HFC NTU Promotion is available from 24 July 2025 until 30 September 2025. During this period, wholesale customers of Vision Network who activate any local access line on an eligible plan will not be required to pay the \$50.00 one-off NTU fee.
- h) This promotion relates to the NTU installation fee only. Other relevant fees and charges incurred with respect to a service installation (such as missed appointment, fault rectification fee) apply.
- i) This promotion only applies for services that are activated during the campaign period, meaning a service ordered on 30 September 2025 but activated on 1 October 2025 would not be eligible to receive the benefit of this promotion.
- j) This promotion may be used in conjunction with other offers within this Promotions Annexure (except any offers which are specified as exclusive), as updated from time to time.

6. Spectrum Newly Connected Premises Promotion

Overview

The Spectrum Newly Connected Premises Promotion is a new promotion for Vision Network's new and existing wholesale customers which offers a credit for new premises to the Vision Network on eligible plans.

The following plans are eligible for a one-off Activation Credit of \$195.00:

- FTTB/FTTH, FTTN or HFC (L2 & L3) Spectrum Freedom Plan (Data) – 100Mbps/40Mbps
- FTTB/FTTH Spectrum Freedom Plan (Data & Voice) – 100Mbps/40Mbps

G.Fast Spectrum Super Freedom Plan

- L2 G.Fast Spectrum Data 250Mbps/50Mbps

FTTN Spectrum Freedom Plans

- L2 FTTN G.Fast Spectrum Data 250Mbps/50Mbps

HFC Layer 2 Spectrum Freedom Plans

- L2 HFC Spectrum Data 250Mbps/50Mbps

HFC Layer 3 Spectrum Freedom Plans

- L3 HFC Spectrum Data 250Mbps/50Mbps

G.Fast Spectrum Super Freedom Plan

- L2 G.Fast Spectrum Data Max/50Mbps

FTTN Spectrum Freedom Plans

- L2 FTTN G.Fast Spectrum Data Max/100Mbps



HFC Layer 2 Spectrum Freedom Plans

- L2 HFC Spectrum Data Max/50Mbps

HFC Layer 3 Spectrum Freedom Plans

- L3 HFC Spectrum Data Max/50Mbps

Promotion Terms

- a) The Spectrum Newly Connected Premises Promotion is available to all wholesale customers of Vision Network who has executed a Wholesale Service Agreement.
- b) The Spectrum Newly Connected Promotion is subject to the availability of the technology and infrastructure to deliver the eligible plans at the intended location. Information about location eligibility is available in the building list / coverage footprint published by Vision Network.

Eligibility criteria

- c) The one-off Activation Credit available under this promotion will only be applied to eligible plans, being the plans listed above. The following additional criteria must also be met for the Activation Credit to be applied to an eligible plan:
 - i. the plan must be ordered by Vision Network's wholesale customer and activated prior to the end of the promotion period being 31 August 2025.
 - ii. the plan must be for a newly connected premise on Vision Network, being a premise that has not been connected to the Vision Network in the 12 months' prior to when the plan was ordered and which is detailed on a list of eligible premises issued by Vision Network. Vision Network will update and re-issue the list of eligible premises periodically throughout the promotion period and each version of the list of eligible premises issued by Vision Network will supersede any and all previous versions.
 - iii. The Activation Credit is provided by Vision Network on the basis that the premise remains connected to an eligible plan on the Vision network for a period of 12 months from its connection.
 - iv. The Activation Credit is issued by Vision Network upon order submission, provided that a full and complete address that comprising Unit or Flat number and Street address is entered into the B2B API.
 - v. If during this 12 month period a plan for which a one-off Activation Credit was provided is changed to a plan which is ineligible to receive the one-off Activation Credit, or the premise is disconnected from the Vision network, Vision Network reserves the right to cancel any remaining portion of the Activation Credit and may charge the wholesale customer a pro-rata amount of the Activation



Credit for the remaining portion of the 12 month period.³

- vi. Vision Network will periodically undertake a reconciliation of the premises for which a wholesale customer has received a one-off Activation Credit under this promotion. If Vision Network identifies that a premise is ineligible to receive a one-off Activation Credit, and that credit has already been provided to the wholesale customer, Vision Network will cancel the Activation Credit and require reimbursement by the wholesale customer of the total amount of the Activation Credit. Vision Network will undertake any reconciliation under this clause within 6 months of the date that the relevant credit was provided to the wholesale customer.

General terms

- d) For completeness, this promotion does not apply to:
 - i. any Spectrum Freedom Plans that are not listed above;
 - ii. any services activated before the promotion period began on 1 August 2025; and
 - iii. any plans which are not provided to a newly connected premise determined in accordance with the terms of this promotion.
- e) Vision Network is not required to back-date the Activation Credit for any reason.
- f) Vision Network's wholesale customers have discretion whether or not to pass on part, all or none of the promotional benefit to its end users.

³ For example, if a wholesale customer claims the \$195 one-off Activation Credit on the HFC Layer 2 Spectrum Freedom Plan - L2 HFC Spectrum Data 100Mbps/40Mbps, and cancelled this plan after eight months, $\frac{8}{12}$ of the Activation Credit is payable to Vision Network, being \$65. Vision Network will apply this against the next invoice issued to the customer.

VERSION HISTORY

Version	Description	Issue Date
Version 1	First published version of the Promotions Annexure to the Price Book	1 October 2022
Version 2	Second published version of the Promotions Annexure to the Price Book	23 February 2023
Version 3	Third published version of the Promotions Annexure to the Price Book	26 February 2023
Version 4	Fourth published version of the Promotions Annexure to the Price Book	30 October 2023
Version 5	Fifth published version of the Promotions Annexure to the Price Book	8 December 2023
Version 6	Sixth published version of the Promotions Annexure to the Price Book	22 March 2024
Version 7	Seventh published version of the Promotion Annexure to the Price Book	24 June 2024
Version 8	Eighth published version of the Promotion Annexure to the Price Book	30 September 2024



Version 9	Ninth published version of the Promotion Annexure to the Price Book	31 January 2025
Version 10	Tenth published version of the Promotion Annexure to the Price Book	14 February 2025
Version 11	Eleventh published version of the Promotion Annexure to the Price Book	1 June 2025
Version 12	Twelfth published version of the Promotion Annexure to the Price Book	22 July 2025