



14th November 2025

Vision Network | RSP Consultation | Proposed Price Book (Version 5.1)

Dear Retail Service Provider,

Vision Network Pty Limited is pleased to announce it has released a Consultation Paper to its existing and prospective Retail Service Providers (**RSPs**).

A copy of the Consultation Paper is enclosed with this letter. It describes changes that Vision Network is proposing to make to its Price Book and products, and requests feedback from RSPs on the proposed changes.

We look forward to receiving your feedback to this Consultation Paper by **12 December 2025**. You are encouraged to provide your feedback by way of written response by email to sales@visionnetwork.com.au, however you may also contact your Vision Network account manager. We have included some specific questions in the Consultation Paper and also welcome further questions and commentary from you.

Thank you in advance for your participation in this consultation process.

Sincerely,

Jonathan Purbrick
Managing Director

Disclaimer

Vision Network, a Vocus Group Company, is publishing this notice with the intent to engage with its customers on proposed changes to price and non-price terms that Vision Network believes will foster a healthy, competitive market and increase adoption of Vision Network services. This notice is provided to you on a strictly confidential basis. It is not intended for distribution to third parties.

No reliance upon proposed changes should be made by a Vision Network customer. Vision Network does not give any guarantee that the changes will come into effect and reserves the right to withdraw or alter the detail of the proposed changes. Any change to Vision Network's pricing is made in Vision Network's discretion and is subject to Vision Network issuing a final version of its price book and will take effect on its stated effective date. Price changes will not be applied retrospectively, and Vision Network is not obliged to apply a retrospective credit or adjustment according to new/future prices.

Any pricing references are in Australian Dollars, exclusive of GST unless otherwise indicated.

Consultation Paper – Proposed Price Book 5.1

Overview

Vision Network seeks consultation on the following topics:

- Topic 1 – Price increase to selected Spectrum Freedom and Spectrum Super Freedom Plans
- Topic 2 – Fee adjustment Standard Install Fee

Topic 1 – Increase of Spectrum Freedom and Spectrum Super Freedom Plans Charges

Vision Network is considering an increase to the monthly recurring charges for its Spectrum Freedom and Spectrum Super Freedom Plans across multiple access technologies such as FTTB, FTTH, FTTN, and HFC.

The proposed pricing and speed tiers for Spectrum Freedom and Spectrum Super Freedom Plans is set out in the Attachment to this Consultation Paper.

Detailed information on the pricing and speed tier for the Spectrum Freedom (Table 1) and Spectrum Super Freedom Plans (Table 2).

Subject to feedback, Vision Network anticipates Price Book (Version 5) coming into effect in early 2026.

Topic 2 – Fee adjustment Standard Install Fee

Vision Network is considering reintroducing the Standard Install Fee for all new connections under its Spectrum Freedom and Spectrum Super Freedom Plans. This applies across multiple access technologies, including FTTB, FTTH, FTTN, and HFC.

Detailed information on the pricing 'Standard Install Fee' (Table 1 & 2).

Subject to feedback, Vision Network anticipates Price Book (Version 5) coming into effect in early 2026

Matters for Consultation

Vision Network requests your feedback on the following:

- 1) Your view on the proposed pricing and speed offering across the Spectrum Freedom and Spectrum Super Freedom Plans?
- 2) What is the prevailing market trend regarding the adoption of higher speed plan? Is there a notable preference for high-speed tiers? Which types of customers would adopt these speeds?
- 3) Are there any considerations you believe Vision Network should take into account to ensure long-term sustainability and continued investment in product innovation is supported?
- 4) What impact do you anticipate this standard install fee adjustment will have on your customers or your business?
- 5) Are there any other considerations or recommendations you would like Vision Network to take into account before finalising Price Book Version 5?

Attachment: Proposed Pricing and Speed Tiers for Spectrum Freedom and Spectrum Super Freedom Plans

Table 1

SPECTRUM FREEDOM PLANS <i>Technologies:</i> L2 – FTTB, FTTH, FTTN & HFC L3 – HFC (only)	Speed (Mbps)	MRC	Standard Install Fee	Cancellation Fee <i>(within 6 months of Service Commencement Date)</i>	NTU UBE – FTTB only	NTU HFC	NTU - Shipping Fee
Spectrum Freedom Plan (Data) – 25Mbps/5Mbps	25/5	\$33.00	\$0.00 \$99.00	\$0.00	\$10	\$50.00	\$0.00
Spectrum Freedom Plan (Data & Voice) – 25Mbps/5Mbps*	25/5	\$35.50	\$0.00 \$99.00	\$0.00	\$10	\$50.00	\$0.00
Spectrum Freedom Plan (Data) – 50Mbps/20Mbps	50/20	\$45.00 \$50.00	\$0.00 \$99.00	\$0.00	\$10	\$50.00	\$0.00
Spectrum Freedom Plan (Data & Voice) – 50Mbps/20Mbps*	50/20	\$47.50 \$52.50	\$0.00 \$99.00	\$0.00	\$10	\$50.00	\$0.00
Spectrum Freedom Plan (Data) – 100Mbps/40Mbps	100/40	\$50.00 \$56.00	\$0.00 \$99.00	\$0.00	\$10	\$50.00	\$0.00
Spectrum Freedom Plan (Data & Voice) – 100Mbps/40Mbps*	100/40	\$52.50 \$58.50	\$0.00 \$99.00	\$0.00	\$10	\$50.00	\$0.00
Spectrum Freedom Plan (Data) – 250Mbps/50Mbps	250/50	\$55.00 \$57.00	\$0.00 \$99.00	\$0.00	N/A	\$50.00	\$0.00
Spectrum Freedom Plan (Data) – Max/50Mbps**	Max/50	\$56.00 \$58.00	\$0.00 \$99.00	\$0.00	N/A	\$50.00	\$0.00
Spectrum Freedom Plan (Data) – Max/100Mbps^ (FTTN only)	Max/100	\$56.00 \$58.00	\$0.00 \$99.00	\$0.00	N/A	\$50.00	\$0.00

Important note:

- * Voice services are available on FTTH/FTTB technologies only. Voice feature is **not** available on FTTN & HFC technologies.
- ** Not available on FTTN technology.
- ^Available on FTTN only.

Table 2

Proposed Price Book Version 5.0				Standard Fees		
SPECTRUM SUPER FREEDOM PLANS <i>Technologies: FTTB</i>	Speed (Mbps)	MRC	Install Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU – Shipping Fee
Spectrum Super Freedom Plan (Data) – 250Mbps/50Mbps	250/50	\$55.00 \$57.00	\$0.00 \$99.00	\$0.00	\$0.00	\$0.00
Spectrum Super Freedom Plan (Data) – Max/50Mbps	Max/50	\$56.00 \$58.00	\$0.00 \$99.00	\$0.00	\$0.00	\$0.00